



Real Estate Agents Interview Questionnaire

1. How many active clients do you generally assist at any given time? _____

2. Why did you decide on that number?

3. What is your marketing plan?

4. Describe how my home will be presented on the internet as over 80% of buyers seek homes there.

5. How do you manage a contract? With all of the paperwork, the numerous service providers involved, and the buyer's side of the transaction, it must be difficult. How do you keep everything straight?

6. Are you a full time real estate agent? _____

7. Do you have any vacations planned? If yes, how will you manage my business during your absence? How will you be able to handle an offer or showing?

List other questions specific to your situation. For example, if you are looking to do a short sale to avoid foreclosure, you will want to the agents experience with short sales.